

June 2019

BULLIVANTS LAUNCHES INDUSTRY FIRST ON-SITE TESTING, REPAIR AND SALES MOBILE TRUCK SERVICE

For businesses working with heavy materials, lifting, rigging and height safety equipment is a must. Also essential is equipment that is top quality, safe and reliable. Ensuring businesses in the greater Newcastle region work efficiently all year round, Bullivants, Australia's specialist provider of lifting, rigging and height safety in the industrial sector, has introduced an Australian industry first, Mobile Sales and Service Truck.

The innovative Bullivants Mobile Sales, Service and Repair Truck is a one-stop-shop for lifting, rigging and height safety equipment, offering an on-site mobile workshop and sales facility allowing testing and service to be carried out on location.

The service has been "born out of the need to be agile in following our customers wherever the work site is, including locations such as mining, construction and infrastructure projects, and being able to serve almost all of their needs on the spot, in real time," says Kent Eimbrodt, Bullivants General Manager.



While previously equipment had to be taken off-site to be repaired, costing money and time – it no longer has to leave location thus eliminating costly downtime, minimising work interruptions, reducing transport costs and keeping sites operational.

For larger equipment like cranes, a damaged crane rope often means that cranes have to be removed from site and sent away for repair, making the cranes unusable and putting businesses out of action. Now, the Bullivants Mobile Sales, Service and Repair Truck is capable of repairing crane ropes and end terminations on location.

"When we interviewed and surveyed customers the most common claim made was they didn't want to have their gear leave site for inspections and repairs, as they want the minimum downtime from production," explains Kent. "This was key in developing the concept – we are always striving to deliver the best customer experience we can."

From construction and manufacturing companies to councils – every worksite, big or small, is catered for. As well as inspection, testing and repair of lifting, rigging, and height safety equipment, Bullivants new onsite services include load testing in patented in-built test bed for both horizontal and vertical load testing; certification of lifting equipment; wire rope repair including wire rope end-termination; online asset register; replacement and repair stock; direct purchases of shackles, soft slings, chain blocks, chain sling and much more with an on-board sales and invoicing system.

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“We understand our customers operate in a world of potential risk and danger, and safety is our number one priority,” says Kent. “Our Zero Harm philosophy is aimed at keeping workers safe whether you’re rigging, lifting, hoisting, slinging or working at heights so the Bullivants Mobile Sales and Service Truck is always ready to visit a worksite to help our customers stay operational and safe with the best quality product and highly trained technicians.”

With each Bullivants technician extensively trained and gaining the necessary certification before being allowed to work on customer’s sites, Bullivants can guarantee the Technical Service Representative at your location is qualified to carry out your required scope of work.

Owner and operator of McPhan Cranes and Transport, David McPhan describes the Bullivants Mobile Sales and Service Truck as ‘game-changing’. “Having been a long-term client of Bullivants it made sense to try the new service truck and it’s incredible how much time and money it saves us,” he explains. “I used to have to drive from Wyong to Newcastle for a service, which would cost around \$700 and half a day’s work. The Bullivants service truck has everything to test all our equipment and it’s done expertly and quickly. It’s the obvious choice for companies with lifting and rigging equipment.”

Convenient and cost effective, the Bullivants service truck allows businesses to continue to work in the same capacity all while having the reassurance of Bullivants quality product and expert technicians overseeing their equipment.

“We’re proud to be the experts in the industry, leading the way with exceptional products and ever-expanding services on offer,” says Kent. “Since 1891 we have provided, and continue to provide a comprehensive solution to help customers operate safely and efficiently”.

The service is currently available in the greater Newcastle area with plans to expand.

For more information visit www.bullivants.com

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Download imagery here: <https://www.dropbox.com/s/hmae7139k1rkblv/Bullivants.jpg?dl=0>

About Bullivants

Bullivants is Australia’s oldest, largest and most progressive specialist provider of rigging, lifting, and height safety services to the industrial sector.

Since 1891 Bullivants has been providing a comprehensive solution to help customers operate safely and efficiently. Keeping safe is a continuous challenge and one Bullivants believe is worth taking on. Bullivants believe in zero harm. They design and build zero harm into everything they do.

Bullivants is a part of the Wesfarmers group of companies and operates as a separate business under the Industrial Specialists Division. The support provided by the group strengthens Bullivants' ability to provide industry leading service and solutions to customers.

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